

## IFR Membership at a Glance

	Benefits	Obligations
<b>Networking</b>		
<ul style="list-style-type: none"> <li>Exchange of experiences</li> </ul>	<ul style="list-style-type: none"> <li>Get to know other manufacturers and integrators of robotics worldwide</li> <li>Benefit from the experience of your colleagues and avoid thereby costly mistakes</li> </ul>	<ul style="list-style-type: none"> <li>Share your experience and help your colleagues to avoid mistakes</li> <li>Be ready to travel for at least one meeting a year abroad</li> <li>Be ready to host a meeting from time to time</li> </ul>
<ul style="list-style-type: none"> <li>Build an international robotics community</li> </ul>	<ul style="list-style-type: none"> <li>Learn from the best practices worldwide</li> <li>Step up your international activities</li> <li>Improve your knowledge of the world market and explore business opportunities</li> </ul>	<ul style="list-style-type: none"> <li>Your participation</li> </ul>
<ul style="list-style-type: none"> <li>Through the Research Board members of IFR develop your relations with the Research Community</li> </ul>	<ul style="list-style-type: none"> <li>Easy access to the international Research community for projects, new technologies, etc..</li> </ul>	
<b>Market</b>		
<ul style="list-style-type: none"> <li>Statistics</li> </ul>	<ul style="list-style-type: none"> <li>Get the best available robotics statistics worldwide from the IFR Statistical Department</li> <li>Use the data for individual market research to identify business potential in all regions of the world</li> </ul>	<ul style="list-style-type: none"> <li>Participate in the Statistics collection from your own market</li> <li><u>Note</u>: Only participants of the Statistics receive detailed results in return!</li> </ul>
<ul style="list-style-type: none"> <li>Events with end users</li> </ul>	<ul style="list-style-type: none"> <li>Get in touch with entrepreneurs in sectors where industrial robots have a high potential</li> <li>Find out what your technology must enable in order to move into new business segments</li> </ul>	<ul style="list-style-type: none"> <li>Be ready to discuss potential customers' needs</li> </ul>
<b>Services of the Secretariat</b>		
<ul style="list-style-type: none"> <li>Website and Newsletters</li> </ul>	<ul style="list-style-type: none"> <li>Place important news concerning your company as well as products and services on the IFR website or in the IFR newsletter</li> </ul>	<ul style="list-style-type: none"> <li>Accept that not all the articles you submit will be published as such, as they may to be adapted to suit space availability</li> </ul>

	<b>Benefits</b>	<b>Obligations</b>
	<ul style="list-style-type: none"> <li>Receive important news and information from the IFR website with your special members' login</li> </ul>	
<ul style="list-style-type: none"> <li>Support of your daily work</li> </ul>	<ul style="list-style-type: none"> <li>You are looking for a business contact or for a research institute anywhere in the world?</li> <li>You want to know what kind of research activity and on which subject is running where in the world? Just, contact the secretariat</li> </ul>	<ul style="list-style-type: none"> <li>Be ready to answer the requests for additional information so that the Secretariat will send you the information you really need</li> </ul>
<b>International Conferences</b>		
<ul style="list-style-type: none"> <li>International Symposium on Robotics (ISR)</li> </ul>	<ul style="list-style-type: none"> <li>Every year an ISR takes place – at different locations around the world. Benefit from the experience of hundreds robotics experts who give lectures on new technologies and market opportunities</li> </ul>	<ul style="list-style-type: none"> <li>Participate and deliver a speech yourself (A choice of lectures/topics will be made available of to you by the program committee)</li> </ul>
<ul style="list-style-type: none"> <li>Joint activities of IFR and IEEE</li> </ul>	<ul style="list-style-type: none"> <li>A closer cooperation between the robotics industry and robotics research is necessary in order to accelerate technology transfer from laboratory to market</li> </ul>	<ul style="list-style-type: none"> <li>Possibility to participate in conference and workshops</li> </ul>
<b>Trade Fairs</b>		
<ul style="list-style-type: none"> <li>International Business</li> </ul>	<ul style="list-style-type: none"> <li>Get to know all major robotics trade shows around the world</li> </ul>	<ul style="list-style-type: none"> <li>Participate actively in professional shows which cover your business interest</li> </ul>
<b>Contributions</b>		
<ul style="list-style-type: none"> <li>Time</li> </ul>	<ul style="list-style-type: none"> <li>Get all benefits listed above.</li> </ul>	<ul style="list-style-type: none"> <li>1 General Assembly in conjunction with the annual International Symposium on Robotics</li> </ul>
<ul style="list-style-type: none"> <li>Budget</li> </ul>		<ul style="list-style-type: none"> <li>Membership fees for each member category are presented in the IFR Membership Fees Addendum, hereby enclosed</li> </ul>